

EXPRESSION OF INTEREST (EOI)

For Selection of Project Implementation Partner (PIP)

Mushroom Value Chain Development Project

Uttarakhand Co-operative Development Programme (UKCDP)

Department of Cooperation, Government of Uttarakhand

1. Introduction

Uttarakhand Co-operative Development Programme (UKCDP) is India's first integrated cooperative development initiative aimed at strengthening the rural economy through Multi-Purpose Primary Agricultural Cooperative Societies (MPACS). The programme directly benefits nearly 50,000 small and marginal farmers by promoting agri-business, rural entrepreneurship, and income diversification in alignment with the vision of Atmanirbhar Bharat.

Under the Mushroom Value Chain initiative, UKCDP proposes to establish a Mushroom Compost Production Unit in Kumaon Mandal (preferably Bazpur area, Udham Singh Nagar) to support 180 women beneficiaries from Udham Singh Nagar and Nainital districts. The compost unit will also cater to the growing mushroom demand in the Jim Corbett tourism belt, including resorts and hotels.

UKCDP invites Expression of Interest (EOI) from eligible entities for selection of a Project Implementation Partner (PIP) with expertise in mushroom production, compost manufacturing, and value chain management with.

2. Objective of the EOI

The objective of this EOI is to identify a technically competent and financially capable partner for:

- Establishment and operation of a Mushroom Compost Production Unit- (Capacity 5000 Bags per Months)
- Technical support and training to women beneficiaries for mushroom cultivation
- Aggregation, marketing, and value chain development
- Ensuring sustainable income generation for MPACS and rural women groups
- Strengthening the mushroom supply chain in the Kumaon region

3. Eligible Applicants

The following entities are eligible to apply:

- Private Limited Company
- Limited Liability Partnership (LLP)
- One Person Company (OPC)
- Partnership Firm
- Sole Proprietorship

- Cooperative Societies
- NGOs
- Trust

Applicants may apply individually or as a consortium of maximum two (02) entities.

4. Scope of Work for Selected Partner

4.1 Infrastructure & Land

- Arrangement of minimum 2000 sq. m. land for establishment of the compost unit.
- Signing a minimum 10-year lease agreement (extendable with mutual consent).
- Ensuring land is suitable for compost production, storage, and logistics.

4.2 Technical Responsibilities

- Designing and establishing the compost production facility.
- Providing technical know-how, machinery specifications, and operational SOPs.
- Ensuring continuous and quality compost production as per project norms.
- Providing on-call and scheduled technical support to beneficiaries for mushroom cultivation.

4.3 Operational Responsibilities

- End-to-end operationalization of the compost unit.
- Supply of compost to all project beneficiaries.
- Aggregation, grading, packaging, and marketing of mushroom produce.
- Ensuring market linkage with hotels, resorts, wholesalers, and institutional buyers.
- Maintaining quality standards and hygiene protocols.

4.4 Financial & Compliance Responsibilities

- Opening a separate bank account for project-related transactions.
- Maintaining transparent books of accounts accessible to UKCDP.
- Submitting Utilization Certificates (UCs) as per REAP project norms.
- Profit-sharing with UKCDP/MPACS as per the business plan submitted.
- Submission of a Consortium Agreement (if applicable) after award.
- Ensuring compliance with all statutory and environmental norms.

5. Minimum Eligibility Criteria

Criteria	Requirement
Legal Status	Registered Pvt. Ltd./LLP/OPC/Cooperative/Partnership/Sole Proprietor/NGOs/Trust

Experience	Minimum 3 years in mushroom production, compost manufacturing, or agri-value chain
Technical Capacity	Demonstrated expertise in compost production and mushroom cultivation
Financial Capacity	Ability to invest in infrastructure and operations
Land Arrangement	Minimum 2000 sq. m. land (owned/leased/arranged)
Business Plan	Mandatory submission of detailed business plan
Consortium	Maximum 2 members; consortium agreement post-award

6. Documents to be Submitted

1. Cover Letter
2. Applicant Profile
3. Registration Certificates, PAN, GST (if Applicable)
4. Experience Details with Supporting Documents
5. Business Plan (Technical + Financial + Marketing Strategy)
6. Land Availability Plan / Ownership/Lease Proposal (In detail)
7. Consortium Agreement (if applicable on 100 rs stamp paper)
8. Undertaking of Non-Blacklisting on letterhead
9. Tender Fee Receipt
10. EMD/Security Deposit Proof

7. Tender Fee & Security Deposit

- Tender Fee: ₹5,000 + GST (non-refundable) – DD in the favour of “PARIYOJNA NIDESHAK SAHKARITA-UKCDP”
- EMD: ₹50,000 (refundable for unsuccessful bidders; retained for selected partner) – DD/FDR in the favour of “PARIYOJNA NIDESHAK SAHKARITA-UKCDP”

EOI will not be accepted without tender Fees and EMD.

8. Important Dates

Activity	Date
EOI Publish Date	25 th April 2026
Pre-Bid Meeting	05 May 2026
Last date of Submission	10 May 2026 till 3:00 PM
Opening of EOI	Next Working Day

9. Evaluation & Selection Process

The evaluation will be conducted in three stages:

Stage 1: Preliminary Scrutiny

- Completeness of documents
- Eligibility compliance
- Tender fee & security deposit verification

Stage 2: Technical Evaluation (100 Marks)

Technical Evaluation Matrix

Category	Sub-Parameters	Marks	Documents
A. Experience & Capability	Experience in mushroom production/compost manufacturing (3+ years) Note- Experience of both partner will be considered if applying in consortium	15 (1 Work-5 Number 2 Work – 10 Number 3 or more Work-15 Number)	Work Completion Certificates, Work orders from Government departments
	Experience with cooperatives/FPOs/rural enterprises	05	
	Financial Capability- Avg Turnover of Last 3 financial Years (2025-26, 2024-25, 2023-24) Note- Turnover certificate of only Lead partner will be considered for Financial capability if applying in consortium.	10 (5 Lacs- 1 Number 5 to 10 Lacs- 2 Number 10-15 Lacs- 3 Number 15-20 Lacs – 4 Number Above-20 Lacs- 5 Number)	CA Certificate of Last Last 3 financial Years (2025-26, 2024-25, 2023-24) with UDIN
Total (A)		30	

B. Technical Infrastructure & Capacity	Proposed design & layout of compost unit	10	Design and Layout Plan
	Machinery, technology, and SOPs	10	SOPs
	Land suitability & readiness	10	Land Documents
Total (B)		30	
C. Team & Technical Expertise	Qualified technical staff	10	Resumes
	Past performance in similar projects	10	Work completion Certificates and Work orders
Total (C)		20	
D. Business Plan & Market Strategy	Financial viability & investment plan	10	Detailed Plan
	Marketing & aggregation strategy	10	Strategy documents
Total (D)		20	
Grand Total		100	

Grand Total (Technical Evaluation) = 100 Marks

Minimum Qualifying Marks:

Applicants must score minimum 60 marks (60%) to qualify for shortlisting.

Stage 3: Financial Evaluation

Since the project is based on profit-sharing, the financial evaluation will consider:

- Proposed profit-sharing percentage with UKCDP/MPACS
- Financial sustainability of the model
- Investment commitment

The bidder offering the most beneficial and sustainable profit-sharing model will be given preference.

10. Final Selection

- Only bidders scoring $\geq 60\%$ in technical evaluation will qualify.
- Financial evaluation will be conducted only for technically qualified bidders.
- UKCDP may conduct site visits, presentations, or interactions before final selection.
- Final selection will be based on combined technical merit + financial viability.
- The committee for the evaluation and selection is as follows: The decision of committee will be final.

S.No.	Post	Department
1.	Project Director – Cooperative	UKCDP
2.	Programme Manager	UKCDP
3.	Finance Controller/Accountant	UKCDP
4.	External Member- Expert Consultant	UCF

11. Submission Address: By Post/ By Hand/By Courier as suitable to

The Project Director

Uttarakhand Co-operative Development Programme (UKCDP)

Hall 3C, Third Floor, UCF sadan, Vishnu Vihar, Deep Nagar Road,

Dehradun, Uttarakhand

Contact No; 7055811777

12. Right to Amend or Terminate : The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend, or supplement the information, assessment, or assumption contained in this EOI. The Authority reserves the right to reject any or all of the Proposals without assigning any reasons whatsoever. The Authority also reserves the right to withhold or withdraw the process at any stage with intimation to all who submit the EOI Application.
13. Clarifications : Queries may be submitted via email; cooperativeprojects@gmail.com up to 2 days before the pre-bid meeting.
14. Costs and Expenses: The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Proposal.

Project Director